



Press Release

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FREQUENTIS teams up with Saudi aviation company NERA, to advance Air Traffic Management (ATM) solutions in the Middle East

- A partnership that complements Frequentis' commitment towards enhancing Air Traffic Management (ATM) in the Kingdom of Saudi Arabia and the Middle East
- Cooperation to deliver innovative solutions that boost safety, sustainability, and operational efficiency in Air Traffic Management (ATM)
- Solutions to include Frequentis' Voice Communication Systems and Advanced Automated Tower Solutions

Frequentis and NERA have signed a partnership agreement to collaborate in order to provide cuttingedge technical and operational solutions that will improve safety and efficiency, while adhering to international safety standards.

"We are delighted to embark on this collaboration with NERA, which aligns with our commitment to enhancing airspace operations in Saudi Arabia and the broader Middle East region. It supports our shared vision for setting new industry standards and shaping the future of aviation. We look forward to a successful and productive partnership that will bring safety, sustainability, and operational efficiency advancements to the region's aviation sector," says Josef Kutschi, Managing Director, Frequentis Middle East.

The partnership outlines the pair's collaboration on projects of mutual interest within key objectives. Both parties will work together to deliver top-quality solutions that meet the specific requirements of projects, ensuring the highest level of service to customers in the Middle East.

With NERA's extensive experience in implementing and maintaining complex ATM systems in Saudi Arabia, this partnership promises to enrich NERA's portfolio with the addition of the Frequentis advanced Voice Communication Systems and Advanced Automated Tower Solutions.

"As innovative and technological solutions/services provider, we want to transform the future of aviation in the Middle East with the aim of improving operational efficiency, enhancing safety, and meeting green targets, while complying with international aviation standards. Together with Frequentis, we see this vision becoming a reality as we provide innovative solutions to meet the demands of Saudi Arabia and Middle Eastern airspace. We consider this partnership as the first step of a much bigger collaboration; we look forward to expanding in the near future, covering additional ATM solutions and bigger geographical territory," says Eng. Khalid Attiah, NERA CEO





Pictured: Christoph Aschauer, Frequentis Director Sales and Marketing, and Khalid Attiah, NERA CEO

About FREQUENTIS

Frequentis is a global supplier of communication and information systems for control centres with safety-critical tasks. The listed family company develops and markets its "control centre solutions" in the Air Traffic Management segment (civil and military air traffic control, air defence) and the Public Safety & Transport segment (police, fire brigades, emergency rescue services, coastguards, port authorities, railways). With a market share of 30%, Frequentis is the world market leader in voice communication systems for air traffic control. Frequentis is also the global leader in aeronautical information management and aeronautical message handling systems.

As a global player with around 2,000 employees (full-time equivalents/FTE), Frequentis has a global network of companies in more than 50 countries. Its head office is in Vienna, Austria. Frequentis' products, services, and solutions are used at more than 40,000 operator working positions in around 150 countries. Shares in Frequentis are traded on the Vienna and Frankfurt stock exchanges; ISIN: ATFREQUENT09, WKN: A2PHG5. In 2021, revenues were EUR 333.5 million and EBIT was EUR 29.0 million.

Wherever Frequentis' systems are used, safety-critical operators bear responsibility for the safety of other people and goods. The company also works towards a more sustainable future through its air traffic optimisation solutions.

For more information, please visit www.frequentis.com.

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